

INSTITUTE OF THE RANGE & THE AMERICAN MUSTANG

Financial Statements

Year ended December 31, 2007 AND 2006

with

Compilation Report of Independent Accountants

WILSON
MARKLE
STUCKEY
HARDESTY
& BOTT

Compilation Report of Independent Accountants

The Board of Directors
Institute of the Range & the American Mustang

We have compiled the accompanying statement of financial position of the Institute of the Range & the American Mustang (a not for profit corporation) as of December 31, 2007, the related statements activities and changes in net assets, functional expenses and cash flows for the year then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The prior year summarized comparative information has been derived from the December 31, 2006 financial statements and, in our report thereon dated October 9, 2007, we stated that we had compiled the financial statements only and expressed no opinion or other assurance on them.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Institute's financial position, results of operations, and cash flows. Accordingly these financial statements are not designed for those who are not informed about such matters.

Wilson Markle Stuckey Hardesty & Bott

Wilson Markle Stuckey Hardesty & Bott
November 13, 2008

INSTITUTE OF THE RANGE & THE AMERICAN MUSTANG

Statement of Financial Position

December 31, 2007 and 2006

	<u>2007</u>	<u>2006</u>
Assets		
Current assets		
Cash - non interest bearing	\$ 76,965	\$ 83,282
Savings and temporary investments	44,032	5,036
Inventory, at average cost	18,045	18,045
Accounts receivable	26,000	466
Accounts receivable - officer	-	6,845
	<hr/>	<hr/>
Total current assets	165,042	113,674
Property and equipment, at cost		
Land	741,398	791,398
Buildings and improvements	312,548	312,548
Equipment	468,714	420,398
Office furniture and equipment	80,447	74,521
Livestock	138,610	115,360
Vehicles	232,418	165,960
	<hr/>	<hr/>
	1,974,135	1,880,185
Less accumulated depreciation	<u>(757,627)</u>	<u>(665,773)</u>
	1,216,508	1,214,412
Investments, at market value		
Custom Diversification Fund Management, Inc an S corporation	163,777	163,777
Merrill Lynch		
Cash and money market accounts	273,222	1,454,464
Equities, with a cost of \$2,736,834 (2006 - \$1,863,071)	2,835,627	2,036,413
Mutual funds, with a cost of \$1,025	15,664	-
	<hr/>	<hr/>
Total Merrill Lynch	3,124,513	3,490,877
	<hr/>	<hr/>
Total assets	<u>\$ 4,669,840</u>	<u>\$4,982,740</u>
Liabilities and Net Assets		
Current assets		
Accounts payable and accrued liabilities	\$ 4,783	\$ 29,536
Loans payable	42,575	1,800
Loan payable - officer	-	11,384
	<hr/>	<hr/>
Total current liabilities	47,358	42,720
Mortgage payable	-	88,860
Net assets - unrestricted	<hr/>	<hr/>
	4,622,482	4,851,160
	<hr/>	<hr/>
Total liabilities and net assets	<u>\$ 4,669,840</u>	<u>\$4,982,740</u>

See accompanying accountants' compilation report.

INSTITUTE OF THE RANGE & THE AMERICAN MUSTANG

Statement of Activities and Net Assets
Years ended December 31, 2007 and 2006

	<u>2007</u>	<u>2006</u>
Revenues		
Donations	\$ 359,228	\$ 4,100,770
Grants	85,000	8,000
Sales - merchandise	136,242	175,620
Less merchandise cost of goods sold	(94,109)	(158,942)
Sales - livestock	28,128	34,218
Sales - tours and lodging	231,452	235,007
Interest and dividends	120,371	27,252
Net realized loss on sale of investments	64,971	(16,358)
Net unrealized gain on investments	(102,915)	163,984
Other income	10,139	33,985
	<hr/>	<hr/>
Total revenues	838,507	4,603,536
Expenses		
Program	977,499	911,513
General and administrative	77,761	76,676
Fund raising	11,925	6,101
	<hr/>	<hr/>
Total expenses	1,067,185	994,290
Change in net assets	(228,678)	3,609,246
Net assets, beginning of year	<hr/> 4,851,160	<hr/> 1,241,914
Net assets, end of year	<hr/> <u>\$ 4,622,482</u>	<hr/> <u>\$ 4,851,160</u>

See accompanying accountants' compilation report

INSTITUTE OF THE RANGE & THE AMERICAN MUSTANG
Statement of Functional Expenses
Years ended December 31, 2007 and 2006

	<u>Program</u>	<u>General and administrative</u>	<u>Fund raising</u>	<u>2007 Total</u>	<u>2006 Total</u>
Food	\$ 17,926	\$ -	\$ -	\$ 17,926	\$ 19,599
Advertising	128,512	-	-	128,512	145,889
Auto and vehicle	65,389	-	-	65,389	57,784
Bank service charges	-	781	-	781	902
Contract labor	13,357	-	-	13,357	14,785
Deprecation	89,867	1,987	-	91,854	141,219
Fundraising	-	-	11,925	11,925	6,101
Hay and feed	220,181	-	-	220,181	151,266
Insurance	59,606	-	-	59,606	36,098
Interest	5,341	-	-	5,341	21,997
Janitorial	3,544	-	-	3,544	8,474
Licenses and permits	60	-	-	60	1,817
Dues and memberships	1,599	-	-	1,599	800
Credit card fees	12,611	-	-	12,611	12,172
Miscellaneous	32,676	-	-	32,676	5,066
Office supplies	-	7,918	-	7,918	15,791
Payroll	122,676	48,000	-	170,676	149,958
Payroll taxes	10,512	3,800	-	14,312	13,159
Postage and delivery	7,407	1,200	-	8,607	12,374
Professional fees - accounting	-	10,575	-	10,575	4,242
Property taxes	20,337	-	-	20,337	18,590
Rent	1,524	-	-	1,524	2,930
Repairs and maintenance	40,339	-	-	40,339	51,867
Supplies	12,785	-	-	12,785	35,200
Telephone	16,855	1,500	-	18,355	16,476
Travel	1,779	-	-	1,779	4,090
Trucking	12,303	-	-	12,303	7,759
Utilities	22,437	2,000	-	24,437	20,778
Vehicles lease	38,925	-	-	38,925	8,912
Veterinary	18,951	-	-	18,951	8,195
	<u>\$ 977,499</u>	<u>\$ 77,761</u>	<u>\$ 11,925</u>	<u>\$ 1,067,185</u>	<u>\$ 994,290</u>

See accompanying accountants' compilation report

INSTITUTE OF THE RANGE & THE AMERICAN MUSTANG
Statement of Cash Flows
Years ended December 31, 2007 and 2006

	<u>2007</u>	<u>2006</u>
Cash flows from operating activities		
Change in net assets	\$ (228,678)	\$ 3,609,246
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation and amortization	91,854	141,219
Changes in current assets and liabilities		
Accounts receivable	(18,689)	(466)
Inventory	-	38,087
Accounts payable and accrued liabilities	(24,753)	(22,078)
	<u>(180,266)</u>	<u>3,766,008</u>
Net cash provided by operating activities		
Cash flows from investing activities		
Purchases of property and equipment	(143,950)	(185,590)
Sale of land	50,000	-
Purchase/sale of investments, net	327,368	(3,458,937)
	<u>233,418</u>	<u>(3,644,527)</u>
Net cash used by investing activities		
Cash flows from financing activities		
Loans from officer and others	-	43,184
Vehicle loans	44,925	
Officer and other loans repaid	(15,534)	(30,000)
Principal payments on mortgage payable	(88,860)	(106,965)
	<u>(59,469)</u>	<u>(93,781)</u>
Net cash used by financing activities		
Net change in cash	(6,317)	27,700
Cash, beginning of year	83,282	55,582
Cash, end of year	<u>\$ 76,965</u>	<u>\$ 83,282</u>
Supplemental cash flow disclosures		
Cash paid for interest	<u>\$ 5,341</u>	<u>\$ 21,997</u>

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